



NRL ACCREDITED AGENT SCHEME

PLAYER AGENT INFORMATION SHEET

This Information Sheet is designed to provide background information to Players (and their parents/guardians) who are considering entering into a Player and Agent Agreement.

If you or your parents/guardians have any questions in relation to Player Agents or in relation to the proposed Player and Agent Agreement presented to you, you can contact the Rugby League Players Association (RLPA).

It is recommended that you get independent legal advice before signing a Player and Agent Agreement. You are signing a binding legal agreement and it is really important that you understand its contents including the nature of the services you will be receiving and your obligations.

It is not a requirement of being a professional rugby league player that you have a Player Agent. However, having a quality Player Agent can be very beneficial and have a positive influence on your rugby league career and your life outside of the game. The Player Agent will source and negotiate playing contracts for you. He or she will also offer important advice, guidance and support in relation to your development as a rugby league player and as a person.

When thinking about contracting with a Player Agent, some important questions to ask yourself are:

- Do I need a Player Agent?
- What do I want my Player Agent to do for me?
- What knowledge, experience and qualities do I want my Player Agent to have?
- Can I trust my prospective Player Agent to act in my best interests?
- How long should I contract with my Player Agent?
- What is fair for my Player Agent to charge me for the services he/she will provide to me?

Entering into an agreement with a Player Agent is an important decision and it is vital that you take the time to select the Player Agent that is right for you, that you can build a strong relationship of trust and confidence with. You are contracting with them to provide you with professional services, so it is important you connect with a Player Agent who you think will provide you with the services you need.

It is also important that you understand the contents of the agreement that has been provided to you by your prospective Player Agent. The Player and Agent Agreement is a standard form agreement that all Player Agents must use. However, you must agree the matters set out in:

- Schedule 2 (Length of Contract, Services and Fees); and
- Special Conditions

You should discuss each of the matters set out in these pages with your prospective Player Agent. You are entitled to negotiate with the Player Agent in relation to all of these matters, including the length of your Player and Agent Agreement, the Services that will be provided by your Agent, and the Fees that you will pay your Agent for providing the Services to you. You should be aware that if your Player and Agent Agreement expires or is terminated, you will still be required to pay fees on any Playing contracts or sponsorship contracts that your Agent negotiated for you.

It is important to note that all Player Agent Fees are tax deductible, so remember that when you come to complete your annual tax return (or remind your accountant).

You and your Player Agent are entering into a partnership that will hopefully be very successful, so take the time to make the right decision for you and your career.

If you have any questions, please don't hesitate to contact the Agent Accreditation Operations Manager, Paul Massey (pmassey@nrl.com.au and 0437 600 200) or the RLPA on 02 8732 1700.